

PRESENTATION TO FIFA

CDS Team



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Agenda

Agency Overview Understanding FIFA Requirements Working with CDS Transition Process Service Delivery UX Approach & Design Concepts Development & New Technologies Q & A

Agency overview

Business profile

- Launched 1994
- 200+ staff
- 8 UK locations
- o Digital, Creative & Print, Defence
- Turnover circa £25m
- Premium partners with OpenText, EPiServer & MicroStrategy
- Rackspace Partner since 2003



2014 EPISERVER



Industry recognition

e-learning awards

- 3rd largest technical agency in eConsultancy's Top 100
- 5th in Design Week Top 100 for Digital Specialism
- 2nd in Design Week Top 100 for Print Specialism
- BIMA 2014 Awards finalist with Compelo Motorsport Dashboard
- EPiServer Partner of the Year 2014
- E-Learning Awards Gold Winner (British Army Ebola Solution)









What we do

What we do



Industry standards

- o Quality ISO 9001
- o Environment ISO 14001
- o IT Service Management System ISO 20000
- Information Security ISO 27001 + Cyber Essentials
- Health and safety OHSAS 18001
- Evidential weight and legal admissibility of electronic information BS 10008
- o ITIL certified Service Delivery Staff
- CESG and GSi certified security systems
- PRINCE2 + Agile





National Rail Enquiries

National Rail website development, provides up-to-the-minute information and access to booking services to between 600,000 and 2.5 million users per day.



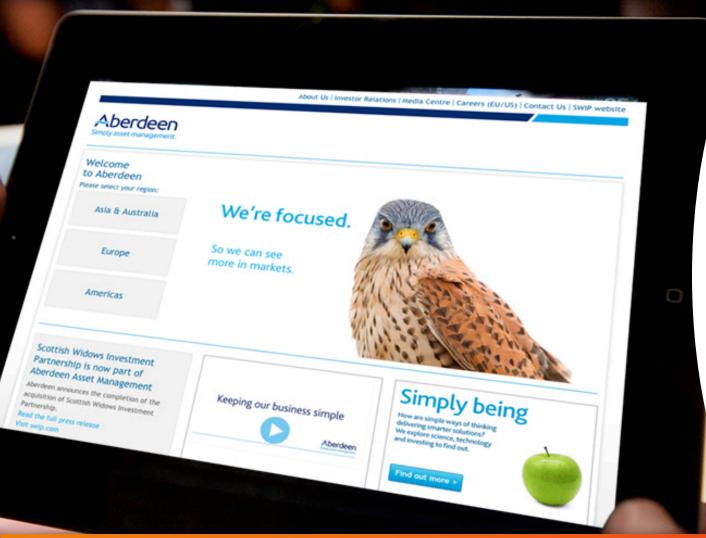


Development of a new Intranet for the Metropolitan Police supporting 55,000 staff





Primary development of their target operating model and marketing data management platform.



Aberdeen Simply asset management.

Delivering the next generation of digital marketing initiatives for Aberdeen Asset Management, who manage assets in excess of £320 billion globally.





BANK OF ENGLAND PRUDENTIAL REGULATION AUTHORITY

Prudential Regulatory Authority Handbook redevelopment. EPiServer CMS driven, resilient hosting platform, content migration and editorial services



BANK OF ENGLAND

Name: TBC Job title: TBC Email: TBC

PRA Rulebook Website Launched September 2015 EPiServer CMS



Contact: Martin Fewell Job title: Director of Media and Communications Email: <u>Martin.Fewell@met.pnn.</u> police.uk

MPS Intranet Launched February 2016 EPiServer CMS WESLEYAN we are all about you

Name: Andrew Southall Job title: Digital Propositions Manager Email: <u>Andrew.Southall@wesley</u> an.co.uk

Wesleyan Assurance Intranet Re-designed 2015 EPiServer CMS

Understanding FIFA requirements



For the Game. For the World.

Understanding FIFA

Structure

- o Executive office of the President
- Security
- Communications & Public Affairs
- Legal Affairs
- Member Associations & Development
- Finance & Corporate Services
- Football
- Competitions
- o TV
- Marketing
- o c25 Committees
- 6 regional confederations
- 209 Member Associations

Main activities

- Promoting football globally
- Youth and development programmes
- Tournaments
- o Improve lives





FIFA Intranet / Extranet

- Cross-organisational project
- o 35000 users
- o 17 "channels"
- **o** User management & Rules Engine
- Integrations with FIFA systems:
 - o IFES
 - o FAST
 - o MEP
 - o E-Directory
 - o FIDOM
- Applications
 - Reporting Tool (FRT)
 - Messaging Tool (FMT)
 - Media Ticketing (MTA)

Intranet / Extranet goals

- o Optimise cooperation between FIFA and key external stakeholders
- Leverage benefits and synergies in security, usability, administration and costs

Objectives

- o One common system architecture
- o One common CMS & shared databases
- Flexible & consistent user management & registration
- o Common, re-usable functionality across sites
- o Consistent look & feel
- Centralised support
- o Single sign-on between Extranet and FIFA ICT applications
- o Site-specific security model
- o Standardised (and automated) system life cycle processes
- o System performance, stability & reliability

Requirements

Transition

- Development Environment
- Processes for support, development & releases
- Smooth service transition

BAU Support

- Helpdesk system, SLA & reporting
- Manage upgrades
- Manage environments at Rackspace
- Performance monitoring
- Training & materials
- Documentation

Development

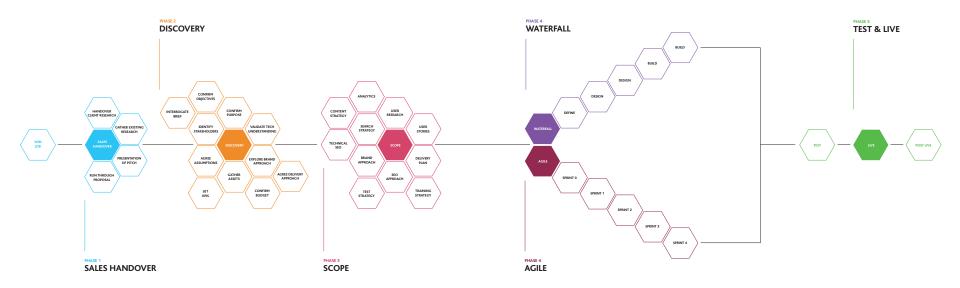
- Improve existing features
- R&D emerging technology
- Develop new functionality
- Implement mobile responsive design

Working with CDS

Working with us

- Highly skilled and qualified team
- Platform centred delivery teams
- Build and consistency of knowledge
- Collaboration
- Partnership
- Open & transparent approach
- Delivered some of the UK's highest profile systems, intranet and internet sites
- Established and well tested delivery processes

Our delivery process



Continuous improvement

- Established governance structures
- Dedicated Account & Project Managers
- o Monthly account reviews
- o Quarterly senior engagement

Transition management

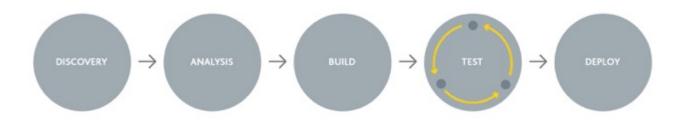
- A safe pair of hands
- Collaborative and co-ordinated approach
- Agreed planning outputs & plan
- o One team
- Experience of transitioning from existing suppliers

Transition Plan

| | Milestone | 29/08 | 05/09 | 12/09 | 19/09 | 26/09 | 03/10 | 10/10 | 17/10 | 24/10 | 31/10 | 07/11 | 14/11 | 21/11 | 28/11 | 05/12 | 12/12 | 19/12 | 26/12 | 02/01 |
|--|-----------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Contract Commences | 01-Sep-16 | | | | | | | | | | | | | | | | | | | |
| Meetings/workshops x 5 with FIFA & current SP | | | | | | | | | | | | | | | | | | | | |
| Review documentation | | | | | | | | | | | | | | | | | | | | |
| Review source code | | | | | | | | | | | | | | | | | | | | |
| Internal knowledge sharing | | | | | | | | | | | | | | | | | | | | |
| TFS set up | | | | | | | | | | | | | | | | | | | | |
| Set-up dev environment tasks & test | | | | | | | | | | | | | | | | | | | | |
| Implement existing build scripts/process | | | | | | | | | | | | | | | | | | | | |
| Implement existing automated tests | | | | | | | | | | | | | | | | | | | | |
| Implement automated deployment to CDS platform | | | | | | | | | | | | | | | | | | | | |
| Service design (SLA, processes) | | | | | | | | | | | | | | | | | | | | |
| Security review | | | | | | | | | | | | | | | | | | | | |
| Monitoring & reporting set-up | | | | | | | | | | | | | | | | | | | | |
| Test strategy & planning | | | | | | | | | | | | | | | | | | | | |
| Change Freeze | | | | | | | | | | | | | | | | | | | | |
| Synchronise environments | | | | | | | | | | | | | | | | | | | | |
| Platform acceptance testing | | | | | | | | | | | | | | | | | | | | |
| Transition management & PM | | | | | | | | | | | | | | | | | | | | |
| Service Commences | 01-Jan-17 | | | | | | | | | | | | | | | | | | | |

Transition Process

Transition Process



Discovery

- Architecture Definition Document, Configuration guides, Firewall rules, Capacity plans, patching schedules, etc
- Solution architecture, functional specifications, source code, release notes, change requests, interface specifications etc.
- Test strategy, test plans and scripts, automated test source code, build scripts, performance/load test scripts, deployment guides, release plans, etc
- Workshops for walk-throughs and Q&A sessions

Analysis

- Review with wider CDS team
- How do current processes align with Best Practice?
- o **Recommend improvements**

Build

- Create development & integration platform in CDS environment
- Configure solution source code in CDS/FIFA TFS
- Migrate test scripts and automated tests to MTM
- Import build scripts to TFS
- Create deployment scripts in Octopus Deploy

Test

- Security review of platform
- Deploy application to validate the platform and connectivity to external interfaces
- Execute out solution 'build' on developer machines
- Execute application locally
- o Execute unit and automated tests against application
- Execute automated builds from TFS
- Validate automated build, deploy and test

Deploy

- Full deployment of solution to CDS platforms
- o Issue updated 'Final' documentation to the team
- o Hand-over to Service Management

Transitioning the service

Considerations for a seamless transfer of support operations

Understand whether any elements of the existing service need to remain in place

- Existing interfaces with internal processes
- Legal or regulatory requirements
- Existing policies or processes FIFA think "work well"

Document all active/outstanding transactions

- Determine which will be required under a new service
- Agree priorities and delivery methods, e.g. manage via specific release unit, integrate into new service

Transfer contracts with Rackspace and EPiServer

- Establish relationships with Account and Service Managers
- Understand licensing, contracts and infrastructure/services provided

Transitioning the service

Considerations for a seamless transfer of support operations

Plan and establish the service relationships, policies, processes and workflows

- o Service design and planning for transition to take place well ahead of service transfer
- Understand how solutions will be delivered, e.g. scheduled releases, fast-track releases etc.
- o Full details to follow in next section

Early life support considerations

- Are any special measures required for early operation of a new service?
- o Increased levels of support to ensure opening days/weeks pass smoothly



Service Delivery

- 1. Our credentials and experience: how CDS possess the proven abilities to meet your Service Delivery requirements
- 2. Our ability to deliver across the entire Service Lifecycle, using mature processes
- 3. How our services are scalable and can be tailored to meet your needs
- 4. Working with familiar partners: our established relationships with **EPISERVER** and **C** rackspace.
- 5. How CDS successfully deliver professional support services by:
 - 1. Getting the strategy, design and transition of services right
 - 2. Using the right tools
 - 3. Documenting the service, ensuring customers know how to use it
 - 4. Measuring and reviewing the performance of services

Why CDS?

The right credentials and experience

John Brownlie, Head of Service Delivery Led Service Delivery at CDS since 2009 ITIL, British Computer Society (BCS) and Microsoft certified

- $\,\circ\,\,$ Mature Service Delivery operation, based on ITIL framework & ISO 20000 standard
- \circ Certified to the ISO 20000 standard in Service Management (since 2012)
- \circ Structured, process-based approach, covering entire Service Delivery lifecycle
- **o** All Service Delivery staff are ITIL certified
- $\circ\,$ Deliver services daily to some of the largest, highest profile organisations in the UK:
 - Bank of England
 - Metropolitan Police Service
 - Transport for London
 - National Rail Enquiries

The Service lifecycle

End to end Service Delivery

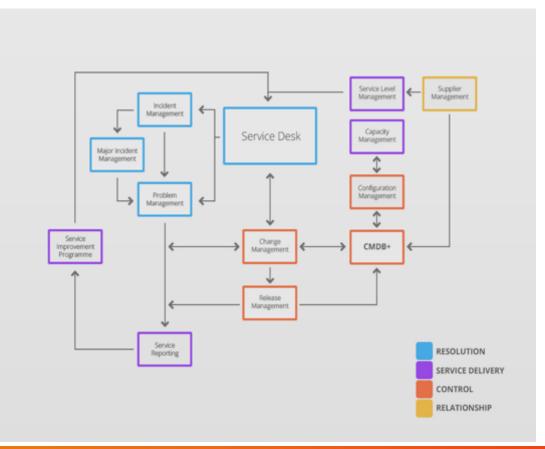
| Strategy | Design | Transition | Operation | Improvement |
|--------------------------|-----------------------------|--|------------------------------|----------------------------------|
| Service Portfolio | Supplier Management | Change Management | Service Desk | Service Measurement |
| Demand Management | Availability Management | Change Evaluation | Incident Management | Service Reporting |
| Business Relationship | Capacity Management | Service Asset & Configuration Management Release & Deployment Management Knowledge Management | Major Incident Management | Continual Service Improvement |
| Management | Service Level Management | | Request Fulfilment | |
| | Service Catalogue | | Problem Management | |
| | IT Service Continuity | | Access Management | |
| | Management Information | | Event Management | ITIL |
| | Security Management | | Technical Management | ISO 9001 |
| | | | Application Management | ISO 20000 |
| | | | IT Operations Management | ISO 27001 |

Core Services

1. Service Desk

- Single point of contact interact online, by email, or by telephone
- 2. Incident Management
 - Restore normal service as rapidly as possible in the event of a disruption
- 3. Problem Management
 - Establish the cause of incidents, identify risk, detect errors, take appropriate actions
- 4. Change Management
 - Prevent disruption and unintended outcomes by controlling change at all stages
- 5. Configuration Management
 - Document and understand, manage and maintain the underpinning infrastructure
- 6. Release Management
 - Test changes effectively; document, communicate and manage the deployment of code releases
- 7. Service Measurement & Reporting
 - Ensure services are measurable. Understand whether targets are being met.
 - Generate data to demonstrate where services are efficient, or where they can be improved

The Service Lifecycle



How would CDS make this happen?

Establish relationships; document policies and processes

- Establish relationships
- Confirm policies, processes and workflows
- Confirm communications channels and process interfaces

Establish toolsets

- Ticketing system
- Configuration & Knowledge Management repositories
- Change Management approval and tracking tools
- Availability and Capacity measurement tools

Metrics, measurements and service reporting

- Appoint a Service Manager a primary interface
- Document metrics, measurements and reporting of service

Preparation, training, visibility, improvement

- Document the service and how to use the service (Service Level Agreement & Service User Guide)
- Services evolve: open to change, always seeking to improve

It's all about relationships

The best service structures and processes can only function efficiently if relationships are properly established and maintained

Nominated CDS Service Manager

- Familiar with the service, as well as active and recent transactions
- Lead Service Measurement, Reporting, Reviews and Improvement Programme
- Attend Service Reviews
- Principal escalation or referral point...but not a single point of failure



Fockspace working in partnership for more than 10 years

- Rackspace host major customers for CDS, including the Bank of England and the British Army
- CDS understand how Rackspace work
- CDS and **EPISERVER** working in partnership for more than 5 years
 - Solid history of working with EPiServer to support high-profile platforms
 - Metropolitan Police Intranet; Bank of England rulebook website

Proposed service levels

CDS propose using our standard ticket schedule/service levels

- Proven structure, operated for many years with most of CDS' customer base
- CDS are willing to negotiate priorities, classifications and response times, if desired

| Ticket Priority | Classification | First Contact | Target Resolution Time |
|------------------------|---------------------------|----------------|---------------------------------------|
| 1 | Business Critical | 15 minutes | 2 hours |
| 2 | Critical | 1 hour | 1 day |
| 3 | High | 1 hour | 3 days |
| 4 | Medium | 4 hours | 5 days |
| 5 | Low or Problem Management | 1 day | 10 days |
| 6 | Release Management | 1 day | Next scheduled or agreed code release |
| 7 | SLA Exempt | As appropriate | As agreed |

Scaling the service to meet your requirements

An out of hours service and support for FIFA events

CDS propose office-based service between 0800hrs and 1900hrs CET daily

At all other times, we propose that the main contact number is diverted to an on-call resource, ensuring that a service representative is always available

- Alternatively, you may determine this out of hours presence is only required at specific times

During FIFA events, when you require a scaled-up support service, this out of hours function would be staffed appropriately

CDS have long experience of operating out of hours support services

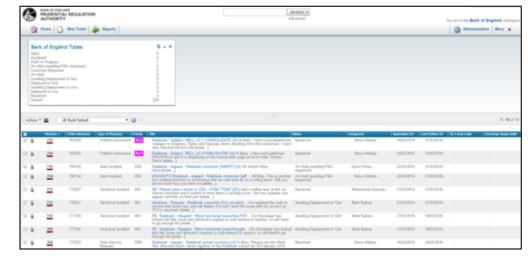
- National Rail Enquiries
- UK Government

Delivering service using the right tools

Introducing our Service Delivery tool

An accessible, transparent, ticketdriven Service Delivery toolset

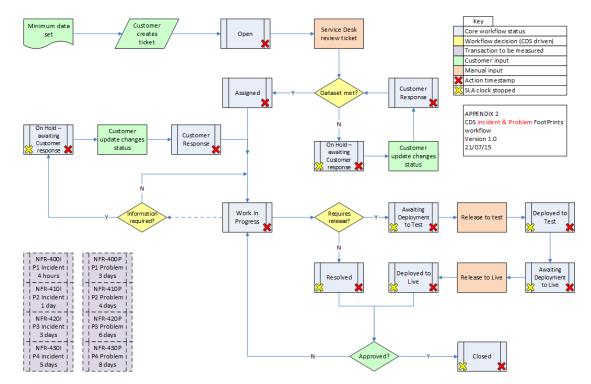
- Interact online, or by email. Create, update or close Service tickets.
- All Service Delivery activity is visible, can be classified, grouped, and measured
- Service Desk tickets are tracked through the entire lifecycle



Footprints: Online system available 24x7

Delivering service using the right tools

The lifecycle of a service desk ticket





Matt

Old

Analyst

Service

Senior Service

BTEC Level 3

Management

PRINCE 2

Practitioner

John Brownlie

Head of Service Delivery

5 years EPiServer ITIL Foundation

ITIL Intermediate. ITIL Practitioner. BCS Specialist, MCP, MCTS



Dawn Mahon

Senior Service Analyst

1 year EPiServer

Service Delivery

BSc Computing and Information Technology



Aimee Swaine

Service Analyst

1 year EPiServer Qualified

ITIL Foundation



Jennie Chan

Release Manager

10 years' Service Delivery 5 years' Release Management experience ITIL Intermediate certified (ITIL v3)



Josh Robertson

Technical Analyst 2 years EPiServer

EPiServer Developer Fundamentals Diploma (v7+), MCSA for SQL2012+

6 years EPiServer ITIL Foundation Qualified. MS SQL Data Querying & Processing (QA Certificate). BSc Engineering & Business

Mike

Dinsdale

Analyst

Senior Technical



Vasu

Web Support

1 year EPiServer

Technician

EPiServer

Developer

Fundamentals

Diploma (v7+),

MCDE in MVC.

Post Graduate

& JAVA

.NET Technology

Technical Operations



David Green

> Senior Web Support Technician 3 years EPiServer

EPiServer Advanced Developer (v7+) Diploma. BSc Software Engineering

3rd Line EPiServer, .NET. SQL

User experience

WHAT IS USER EXPERIENCE (UX)?



WHY UX? UX MEASURES KPI'S / ROI LOOKING AT:

- Increased productivity
- Increased engagement and conversions
- Decreased training and support costs
- Reduced development time and costs
- Reduced maintenance costs
- Increased user satisfaction



EVERY DOLLAR SPENT ON UX BRINGS IN BETWEEN \$10 AND \$100 IN RETURN

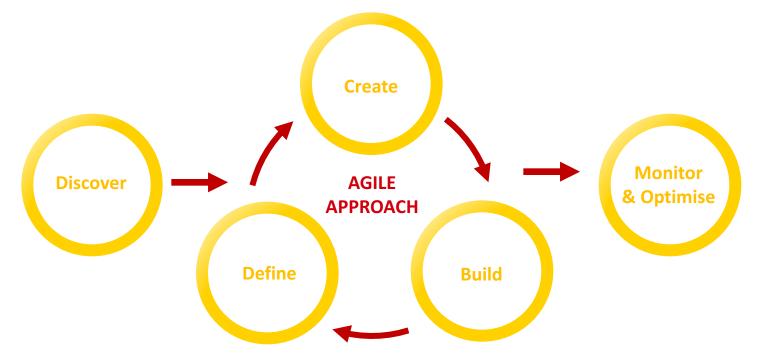
Correcting a problem costs 10 times as much as fixing the same problem in design.

SOURCE: Gilb, T. (1988). Principles of Software Engineering Management.

APPLE HAS SHOWN THAT CONSUMERS ARE WILLING TO PAY A PREMIUM FOR PRODUCTS THAT ARE EASY TO USE



Our methodology

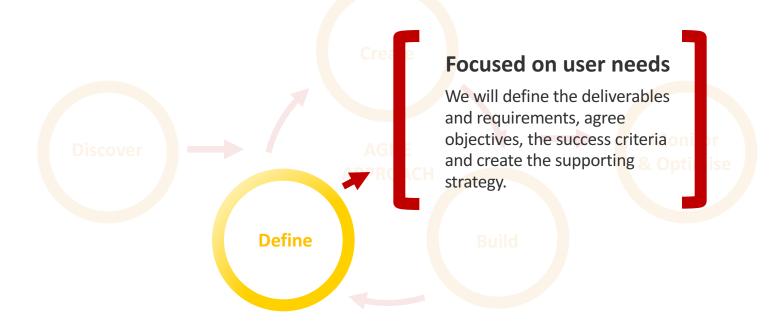


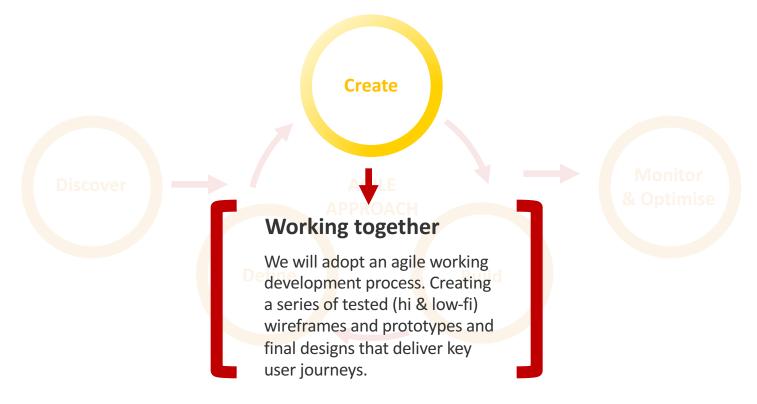
Discover



We will understand your goals, priorities and ambitions.

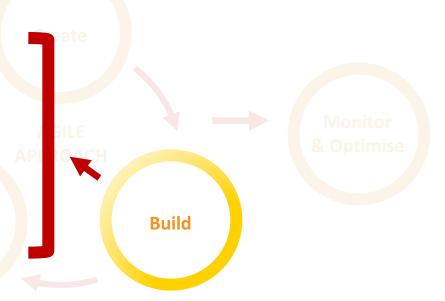
Determine how your users engage with your site, to understand their touch points, pain points and new innovative opportunities. Monitor & Optimise





Prioritise developments

Building and delivering robust, scalable solutions based on business value. Co-ordinate with data and feed suppliers. Work with content and SEO partners to ensure that the content strategy is implemented and site content is optimised accordingly.

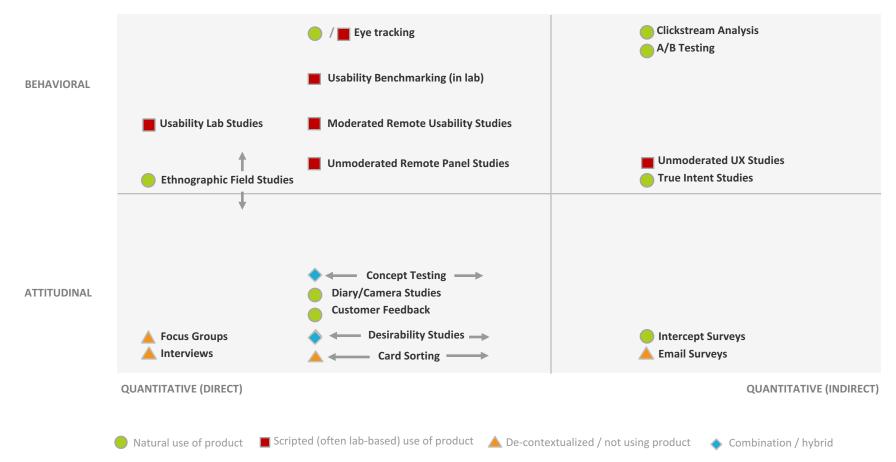


Discover

Working together

CDS will monitor and measure the successfulness of the site. Working with you to identify opportunities to continuously drive improvements, customer satisfaction and return on investment. Monitor & Optimise

USER RESEARCH METHODS



Some of our preferred research methods

ANALYTICS

Activity:

Validate analytic data to deliver conversions, and optimise the user journey.

Purpose:

Enabling us to learn about our users, track our goals, and troubleshoot unexpected problems.

Outcome:

Analytics tell us what pages or journeys are causing problems for users, and helps identify what areas we should focus on in usability testing.



FOCUS GROUPS

Activity:

Watch and interview real users while they interact with a product or service.

Purpose:

Deeply and extensively see a group of users interacting with each other to discuss an idea or concept.

Outcome:

This can spark some great inspiration as we will gain more insight from the ideas of the group.



TREE TESTING / CARD SORTING

Activity:

Participants organize topics into categories that make sense to them

Purpose:

Allows us to see how well users interact and find items or elements in the website hierarchy

Outcome:

This helps us to understand what points in the hierarchy need work based on where the users stumbled



REMOTE TESTING

Activity:

Conducted with participants in their natural environment by employing screen-sharing software

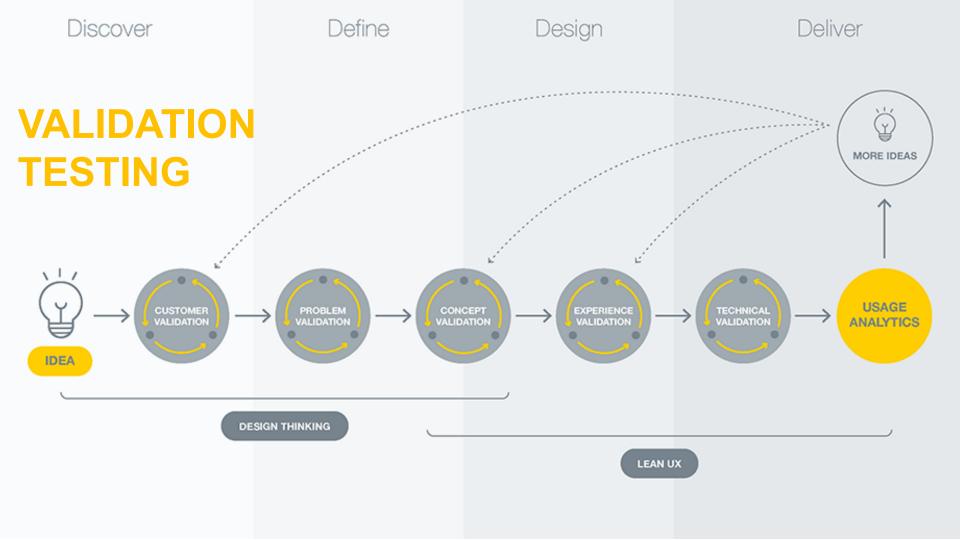
Purpose:

Remote usability testing allows the researcher and user to be in different locations while the test is completed

Outcome:

- Time and cost savings
- Easier to recruit participants
- Higher numbers of participants





Based on our industry experience and client base we have identified a number of critical success factors and criterion which relate to each of the stages of your users journeys.

Four FIFA intranet case study pages have been assessed in relation to our defined criteria and any particular areas of **success** or **concern** have been identified.

Five winning Extranet/Intranet best practices

.) Engage your users

Ask them what they want and need, and incorporate your learnings into the site plan.

E*Trade regularly engage users by undertaking employee surveys. Surveys include questions on overall satisfaction, most frequently used areas, favourite areas what they feel will improve the Intranet for them.

Develop guidelines and Site Standards

Swiss-based Adecco is the largest staffing/personnel firm in the world with more than 5000 offices in 59 countries.

A highly decentralized company with managerial decisions largely resting with the respective regions and offices, Adecco has a centralized intranet team that is primarily focused on developing and managing intranet standards rather than actually managing the intranet itself.

B) Keep the site design clean and simple

Don't overload with Java, multimedia and other memory hogs. There are many surfers on the Internet who have high-speed connections and are impressed by Flash animation, cool gadgets and media-rich pages.

This is not the case for extranet or intranet users. Employees want to find and download information as quick as possible. As such, intranet pages should download quickly and be designed for those users with the slowest access speeds (usually users dialling-in remotely whilst on-the-road).

) Measure a set of pre-determined KPIs

One of the great advantages of an intranet is the availability of multiple measurement channels – both online and offline - for appraising performance.

Measurement channels include metrics or log analysis, online and offline surveys, focus groups (also available online), feedback email, help desk calls and email, usability testing and return on investment (ROI) that we will discuss in more detail in later slides.

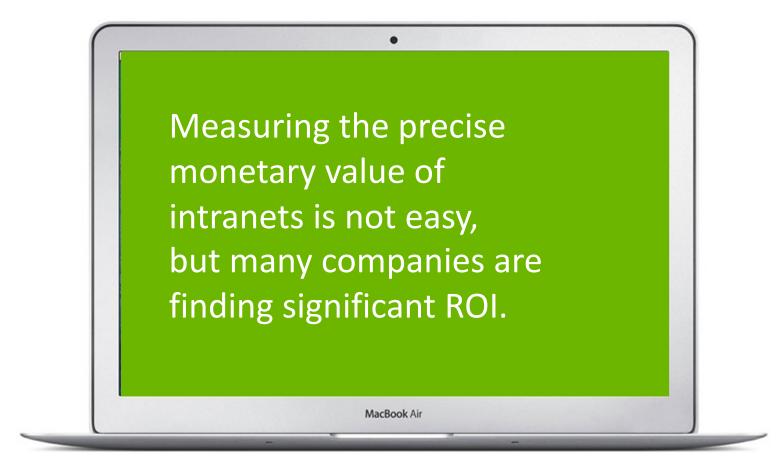
5) Promote your intranet / extranet values

A marketing or promotion plan is required.

Tactics could include:

- email broadcasts
- newsletter stories and promotion
- an internal press conference
- executive promotion
- hosted chats with the CEO
- posters, etc.

Measuring the value



A recent study found that 85% of Fortune 200 companies are implementing intranet strategies.

Source: Forrester Research - an independent technology and market research company that provides advice on existing and potential impact of technology.

Hard benefits:

- less paper
- less hardware
- lower headcount
- increased sales

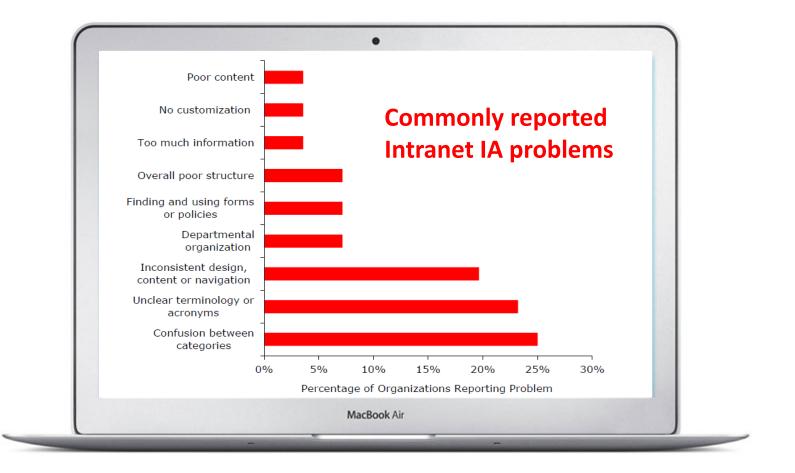
Soft benefits include:

- increased employee productivity
- better customer satisfaction
- faster time to market
- improved employee retention

Mitre Corp., a not-for-profit technology company that services several US federal agencies, regularly appraises both hard and soft cost savings on their intranets.

In total, a \$7.2 million intranet investment has returned \$62.1 million in reduced operating costs and improved productivity to date.

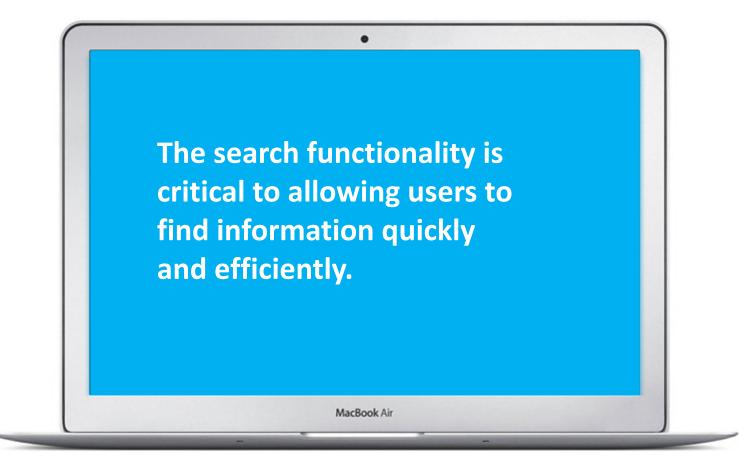
Reinventing the Information Architecture (IA)



A sample set of goals

- 1. Help employees do their work
- 2. Help users find content quickly and easily
- 3. Ensure information is accurate and up-to-date
- 4. Provide efficient access to content and tools
- 5. Provide a consistent user experience
- 6. Provide a consistent look and feel
- 7. Improve usability
- 8. Improve productivity
- 9. Align intranet content to business workflows
- 10. Facilitate cross-working across groups and departments
- 11. Encourage communication between employees
- 12. Eliminate wasted clicks

Search best practices



Search is only as good as the metadata

When creating content, it is critical to consider how a user would search for the content and to create an appropriate title and metadata that reflects the user's predicted behaviour.

This will aid in the algorithm's ability to lead users to the correct information they are seeking.

) Expect users to make a mistake

Typos are a common occurrence when users are typing into a search engine. A robust search engine will anticipate typos and will be able to suggest the correct spelling (as well as lead the user to the expected results).

Different users will use variations of a search term and expect to reach the same results page.

3 Build it like Google

Most of the employees in an organisation are accustomed to searching on Google.

This means that many are used to using Boolean search operations (and/or/not/and/near/with) even if they are not aware that they are using those techniques.

) Hardwire common search terms

Through studying your search analytics the 20 most common search terms can be uncovered for your organisation.

Once this is achieved, a study of the results from each of these common terms identifying the "best" or "most frequently selected".

It is likely that by hardwiring the results for common search terms the user experience will improve.

Writing for the intranet

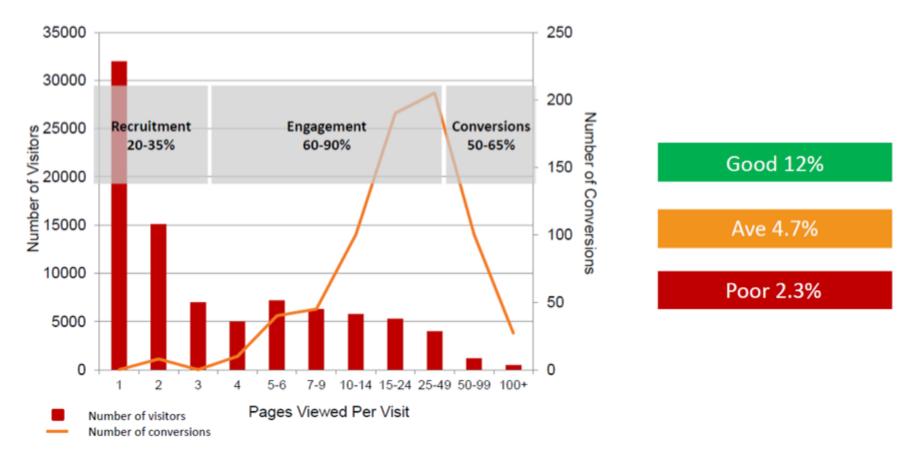


Make your content more scannable

- 1. Words use simple terms
- 2. Sentences short and to the point
- 3. Paragraphs focus on a single idea, break up the page
- 4. Bullet points visualise lists
- 5. Spacing use white space liberally
- 6. Headlines & sub headlines give a quick view of content
- 7. Inverted pyramid lead with most important points
- 8. Images worth a thousand words

Engagement and conversion considerations

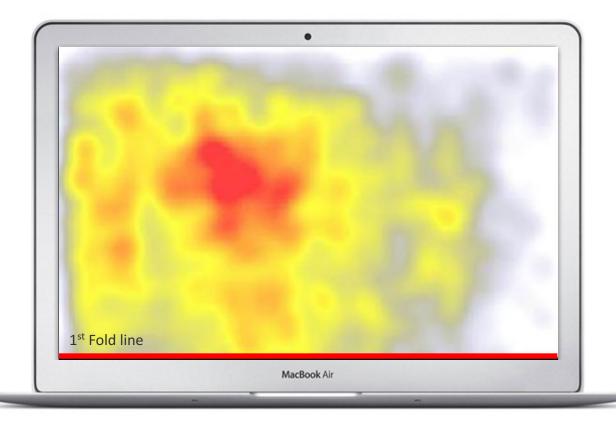
What does good typically look like?



Improved landing page & site optimisation will result in a 3-4 fold difference in conversion performance

Landing (Loses 20-35%) - Leaves 80% - 65% Engagement (Loses 60-90%) - Leaves 30% - 10% Conversions (Loses 50-65%) - Leaves 50% - 35%

The importance of the fold line



The fold line matters Less than 30% of online users scroll past the first fold line unless encouraged to do so

Homepage UX and design best practices

Your homepage is the gateway to your Intranets content, functionality, and overall UX design. It dishes out the first taste of what it has to offer.

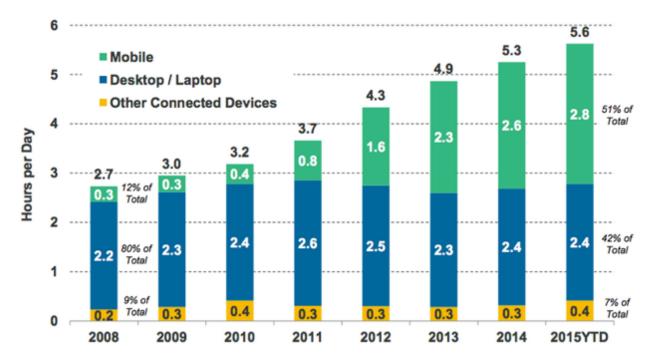
A homepage must deliver the primary message quickly. An inviting homepage is the beginning of a great user experience.

FIVE HOMEPAGE BEST PRACTICES Focus on the experience Make it easy **Clear site hierarchy** 3 Use clear call to actions Entice me with snippets of content 5 MacBook Air

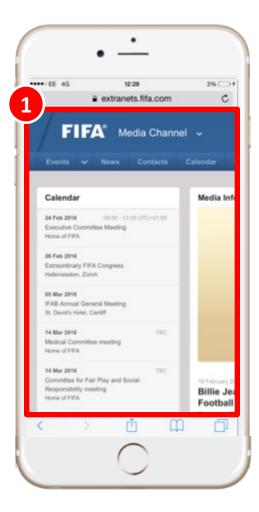
Homepage review

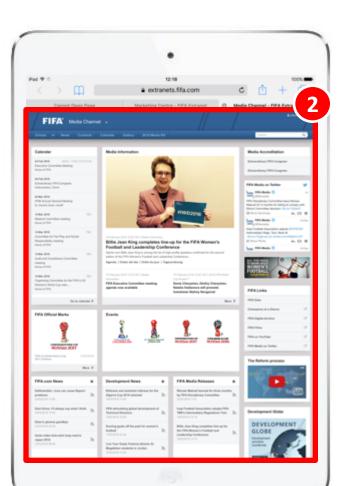
Mobile usage overtaking desktop usage

Time spent per adult user per day with digital media, 2008 – 2015 YTD



The implications are clear – if you're not able to reach your users through mobile search or display, or you're not providing a satisfactory mobile experience.



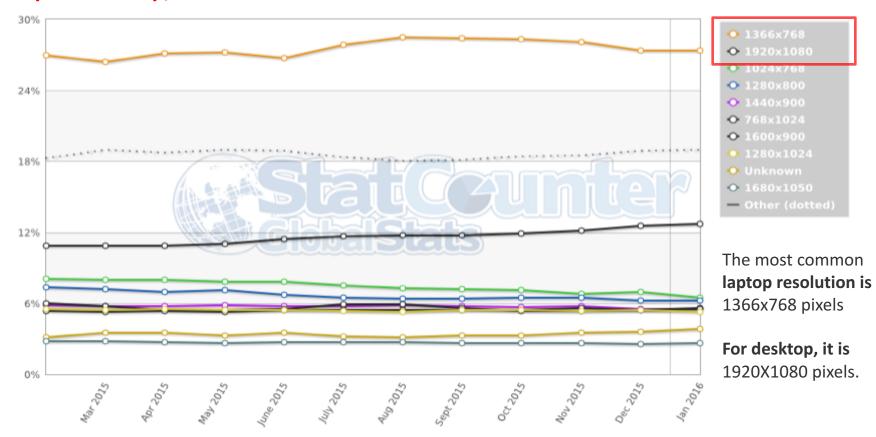


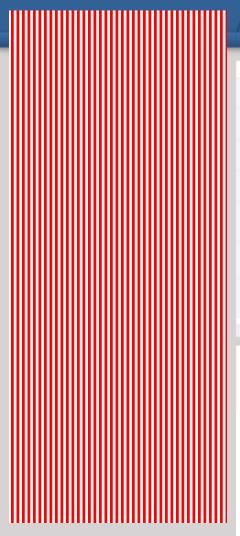
The FIFA Media Channel Homepage is not mobile or tablet friendly.

- 1. In mobile view the primary navigation bar and the search feature is not in view.
- In tablet view txt and call to actions are far too small for users to effectively engage with.

StatCounter Global Stats

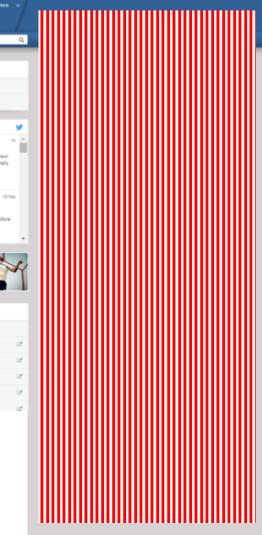
Top 10 Desktop, Tablet & Console Screen Resolution from Feb 2015 to Jan 2016





FFA Media Channel 🗸 Search Media Information Media Accreditation Calendar Extraordinary FIFA Congress 24 Feb 2016 09.00 - 13.00 UTC+01.00 Executive Committee Meeting Home of FIFA Extraordinary FIFA Congress 26 Feb 2016 Extraordinary FIFA Congress **FIFA Media on Twitter** Hallenstadion, Zürich Farm FIFA Media O 05 Mar 2016 FA8 Annual General Meeting **FIFA Disciplinary Committee bans Worawi** St. David's Hotel, Cardiff Makudi for 3 months for failing to comply with Ethics Committee decision: #IWD2016 Mate/10bilsT 14 Mar 2016 III Show Summary Medical Committee meeting Home of FIFA Farg: FIFA Media 📀 Olfamedia 14 Mar 2016 TEC Iragi Football Association adpots Committee for Fair Play and Social 16 Pobruary 2016 10:06-CET | Modia Information @FIFATMS' Intermediary Regs. Tool. More Responsibility meeting Billie Jean King completes line-up for the FIFA Women's @ fifato/10ognwp Home of FIFA pic.twitter.com/MptheLaiPt Football and Leadership Conference # Show Photo Sports icon Billie Jean King is among the list of high-profile speakers confirmed for the second 54 Mar 2016 TEC edition of the FIFA Women's Football and Leadership Conference. Audit and Compliance Committee IL YOU NEE Agenda | Orden del día | Ordre du jour | Tagesordnung meeting VOMEN' Home of FIFA FOOTBALL 15 February 2018 13:43 CET | Media Information 10 February 2016 15:55 CET | 2018 FIFA World 14 Mar 2016 THE **FIFA Executive Committee meeting** Cup Russia⁷⁴ Organising Committee for the FIFA U-20 agenda now available Denis Cheryshey, Dmitry Cheryshey, Women's World Cup mee . Natalia Vodianova will promote Home of FIFA **FIFA Links** hometown Nizhny Novgorod FIFA Data Go to calendar > More > Champions at a Glance **FIFA Official Marks** Events FIFA Digital Archive FIFA Films FIFA on YouTube RUSSIA 2018 RUSSIA 2017 COMPEDERATIONS CUP FIFA Media on Twitter

Viewing FIFA in the most popular desktop screen size of **1920x1080** Less than 50% of the real-estate available is being effectively utilised



FIFA IA / primary navigation review

Dropdown menu best practice

- 1. Order categories in line with demand
- 2. Make assimilation easy using grids
- 3. Use lower case as easier to read
- 4. Make selected options clear

"Communicate breadth and depth of the proposition - but don't confuse"

FIFA dropdown menu



3. The primary navigation bar is very limited from a way finding perspective.

FIFA'S EXISTING TOP LEVEL DROPDOWN NAVIGATION

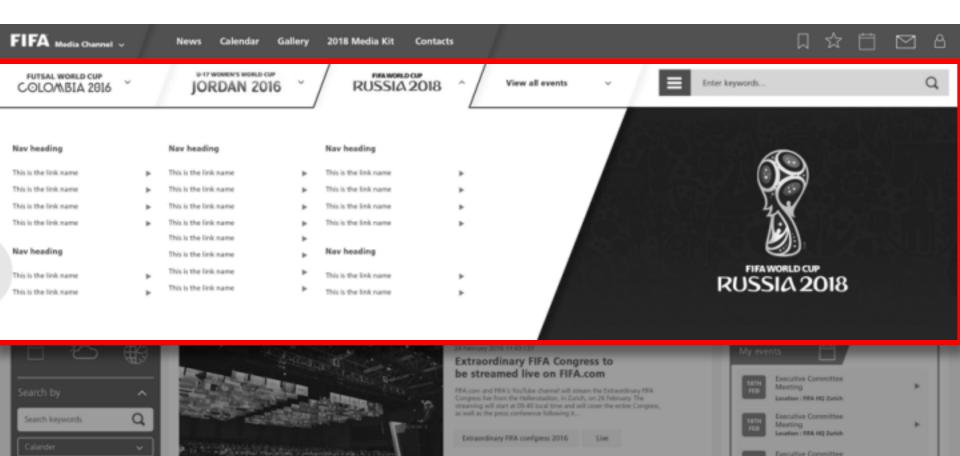
| Header | Events v | Nowe | Contacts | Gallary | 2018 Media Kit |
|--------|---|---------|--------------------------------|------------|----------------|
| | > Extraordinary FIFA Congress 2016 | | | | |
| | > FIFA Futsal World Cup Colombia 2016 | | | | |
| | > FIFA U-17 Women's World Cup Jordan 2016 | | is currently I | | |
| | > FIFA Confederations Cup Russia 2017 | | ese parent ca of the conten | | - |
| | > 2018 FIFA World Cup Russia | heade | r without th | e requirem | ent |
| | > 2022 FIFA World Cup Qatar | to clic | k into each ii | n turn. | |

RECOMMENDED TOP NAVIGATION MEGA MENUS

| ader | Congress 2016 | Colombia World Cup 2016 | U-17 Womens World Cup | Confederations Cup 2017 | Future Events |
|----------------|--|--|--|---|--------------------------|
| | > Media Information | > Media Information | > Media Information | > Media Information | > Flussia World Cup 2010 |
| | > Provisional programme | > Match Schedule | > Official Emblem | > Event Emblem | > FIFA World Cup 2022 |
| | > Agenda | > Statistical Kit | > Teams | > Background paper | > View all events |
| | > FAQs on the Staturory reform process | Teams Destinations Regulations Regulations Future Laws of the Game | Destination Organising Committee Official Documents Previous Tournaments | > Host Cities | |
| | > Infographic | | | - Kazan | |
| | English | | | - Moszow | |
| | - Espanol | | | Saint Perersburg | |
| | - Deutch | > FIFA Fustal Organisation Committee | > Marketing Affilliates | - Sochi | |
| | Arabic Francais The Deform Process VMB | Futual Committee Technical Reports Thaland 2012 enail 2008 Ohimes Tapel 2004 | Technical Reports Costs Rice 2014 Astronigan 2012 Trividad B. Tobago 2010 New Zealand 2008 | > Stadium Fact Sheets | |
| | | | | - Kazan Arena | |
| | > The Reform Process VNR | | | - Fisht Stadium (Sochi) | |
| | > Media Accommodation | | | Saint Perersburg Stadium | |
| | > View all events | | | Spartak Stadium (Moscow) | |
| | | - Guatemaia 2000 | > View all events | > Technical Reports | |
| | | > View all events | | - Brazil 2013 | |
| | | | | - South Africa 2009 | |
| | | | | - Germany 2005 | |
| | | | | - France 2003 | |
| | | | | - Koreal Japan 2001 | |
| | | | | - Mexico 1999 | |
| | | | | - Sauti Arabia 1997 | |
| | | | | > View all events | |
| | | | | | |
| | News | Calander | Gallary | 2018 Media Kit | Contact Us |
| | > Recent News | > 2010 World Cup Russia | > Arabic (15 photos) | > Hest Country Concept | |
| | - Billie Jean King's Women's line up | > 2016 World Cup Colembia | > Offical Press Conferances (13 photos) | > Background Papers | |
| | Executive Committee Agenda | > 2017 World Cup Russia | > Volounteer Centre Opening (4 photos) | Team Base Camps | |
| | Futsal Schedula confirmed | > 2015 World Cup Japan | > Photos for Editorial Use (3 photos) | Venue Specific Training Sites | |
| | Confed-Cup Emblem Russian Dream | > View all Calanders | > Visit to Metallurg Stadium (4 photos) | List of Venue Specific Training Sites | |
| | | | | | |
| | > 2018 World Cup Plussia | | Samara Arena Construction (3 photos) | - TV | |
| | > 2018 World Cup Russia > 2016 World Cup Colombia | | > Samara Arena Construction [3 photos] > View all Gallaries | - TV - Diversity and Anti-Discrimination | |
| | | | | | |
| | > 2016 World Cup Colombia | | | Diversity and Anti-Discrimination | |
| | > 2016 World Cup Colombia > 2017 World Cup Russia | | | Diversity and Anti-Discrimination 2018 FIFA World Cup Branding | |
| | > 2016 World Cup Calambia > 2017 World Cup Russia > Ballon d'Or 2015 | | | Diversity and Anti-Disorimination 2010 FIFA World Cup Branding FAQ's about Qualifiers | |
| | > 2916 World Cup Celembia > 2917 World Cup Russia > Ballen d'Or 2915 > 2015 World Cup Japan | | | Oversity and Anti-Discrimination 2018 FFA World Cup Branding FAC's about Qualifiers Football in Plursie | |
| | > 2016 World Cup Celombia > 2017 World Cup Russia > Ballon d'Or 2015 > 2015 World Cup Japan > Countries | | | Diversity and Arti-Discrimination 209 FIFA World Cup Branding FACT's about Qualifiers FoOT's about Qualifiers Stachum Fact Sheets | |
| | > 2016 World Cup Celombia > 2017 World Cup Russia > Ballon GCx 2015 > 2015 World Cup Japan > Countries > Programs | | | Orversity and Anti-Oisorimination 2010 FFA World Cup Brending FACE about Qualifiers Football in Plussis Stadium Fact Sheets Elaterioburg Arena | |
| | > 2016 World Cup Celembia > 2017 World Cup Russia > Ballen CfC 2015 > 2015 World Cup Japan > Countries > Programs > Venue | | | Orientity and Anti-Osorimination 2018 FFA World Cup Brancing FACts about Qualifiers Football in Russia Stacknem Fact Streets Exaterinburg Arena Kazen Arena | |
| | > 2016 World Cup Celoribia > 2017 World Cup Hussia > Ballon CYC 2015 > 2015 World Cup Japan > Countries > Programs > Venue > Teams | | | Onersity and Anti-Disorimination 2018 FPA World Cup Branding FACE about Qualifiers Football in Plussia Stadoum Fact Sheets Etaterinburg Arena Kazan Arena Luctivniki Stadum | |
| | > 2016 World Cup Celoribia > 2017 World Cup Hussia > Ballon CYC 2015 > 2015 World Cup Japan > Countries > Programs > Venue > Teams | | | Orversity and Anti-Oisorimination 2018 FFA World Cup Brending FACEs about Qualifiers Football in Russia Stackum Fact Streets Extaining Arens Exatinity Arens Exatinity Stackum Expertis Stackum | |
| | > 2016 World Cup Celombia > 2017 World Cup Hussia > Ballon CYC 2015 > 2015 World Cup Japan > Countries > Programs > Venue > Teams | | | Ohversity and Anti-Olisotimination 2018 FIFA World Cup Branding FAC's about Qualifiers Football in Fluxsis Staduum Fact Streets Elaterinburg Arens Kutan Arens Lushniki Stadium Spartik Stadium Nuhymn Nevigend Stadium | |
| | > 2016 World Cup Celombia > 2017 World Cup Hussia > Ballon CYC 2015 > 2015 World Cup Japan > Countries > Programs > Venue > Teams | | | Orversity and Anti-Oisorimination 2018 FFA World Cup Brancing FACE about Qualifiers Football in Plussia Staduum Fact Sheets Etaterinburg Arena Kazan Arena Kazan Arena Luchrinki Staduum Spartak Staduum Anthry Nevogorod Staduum Restry Arena | |
| | > 2016 World Cap Colombia > 2017 World Cap Plussia > Ballon d'Or 2015 > 2015 World Cap Japan > Countries > Programs > Venas > Venas > Venas > Venas > View all events | | > View all Gallaries | Diversity and Anti-Distrimination 2018 FIFA World Cup Branding FACE about Qualifiers Football in Fluesse Elaterinburg Arens Kataan Arens Kutaan Arens Kutaan Arens Kutaan Arens Kutaan Arens Rostey Nevegard Stadium -Nathyn Nevegard Stadium | |
| | > 2016 World Cap Colombia > 2017 World Cap Plussia > Ballon d'Or 2015 > 2015 World Cap Japan > Countries > Programs > Venas > Venas > Venas > Venas > View all events | h the breadth and denth o | > View all Gallaries | Oriensity and Anti-Osorimination 2018 FFA World Cup Brending FACEs about Qualifiers Fostball in Plussis Stadium Fact Stheets Claterinburg Arens Laterinhis Stadium Spatial Stadium Nathry Nevogend Stadium Plator Arens Fisht Stadium Samara Arens | |
| | > 2016 World Cap Colombia > 2017 World Cap Plussia > Ballon d'Or 2015 > 2015 World Cap Japan > Countries > Programs > Venas > Venas > Venas > Venas > View all events | h the breadth and depth c | > View all Gallaries | Onersity and Anti-Disorimination 2018 FFA World Cup Branding FACE about Qualifiers Forbatl in Plussia Disaduum Fact Sheets Etaterinburg Arena Kazan Arena Luchrinki Stadium Spartak Stadium Notyper Newgord Stadium Postor Arena -Futh Stadium Samara Arena | |
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| | > 2017 World Cap Calombia > 2017 World Cap Fluesia > 2017 World Cap Fluesia > 2015 World Cap Japan > Countries > Programs > Versue > Teams > View all events Users are presented wit | h the breadth and depth c ower levels of navigation | yvee all Gallaries | Ohiessiny and Anti-Ossorimination 2018 FIFA World Cup Branding FAC's about Qualifiers Football in Fluessia Staductume Fact Sheets Elaterioburg Arens Kutan Arens Lushviki Stadum Spartik Stadum Novgenod Stadum Novgenod Stadum Forth Stadum Samata Arens Official Emblem Stadu City Poster Gallary Dimpomatic and Consolar offices Discourants and Resources | |
| 2. | 2019 World Cap Calondaia 2017 World Cap Flassia 2017 World Cap Flassia 2015 World Cap Japan 2 Counting 2 Counting 2 Programs 3 Venae 3 Teams 3 Vises all events Users are presented witt Users are able to reach 1 | ower levels of navigation | f the site on roll over quickly with less steps | Ohrensity and Anti-Disorimination 2018 FFA World Cup Branding FACE about Qualifiers Forball in Plussia Backum Fact Sheets Etaterinburg Arena Kazan Arena Luchrinki Stadium Spartik Stadium Norgend Stadium Norgend Stadium Spartik Stadium Norgend Stadium Norgend Stadium Spartik Stadium State Arena Frinht Stadium State Arena | |
| 2. | 2019 World Cap Calondaia 2017 World Cap Flassia 2017 World Cap Flassia 2015 World Cap Japan 2 Counting 2 Counting 2 Programs 3 Venae 3 Teams 3 Vises all events Users are presented witt Users are able to reach 1 | ower levels of navigation | f the site on roll over quickly with less steps | Diversity and Arti-Distrimination 2018 FIFA World Cup Branding FACE about Qualifiers Football in Fluesse Elaterinburg Arens Elaterinbur | |
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Official Documents Marketing Afficilate

RECOMMENDED TOP NAVIGATION MEGA MENUS



Meeting

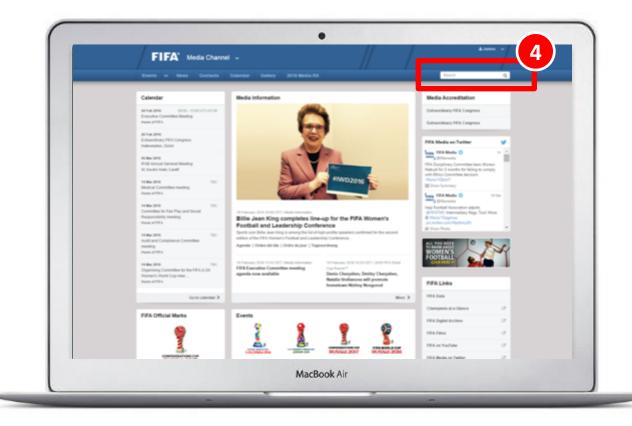
FIFA Search Feature UX review

Search feature best practice

- 1. Typically **20-30%** of online users prefer to use search
- 2. Introduce top searches into your home page as this will be relevant to a wider audience
- **3**. Enable points of entry to be tailored to specific audiences

"Don't push but listen to your users"

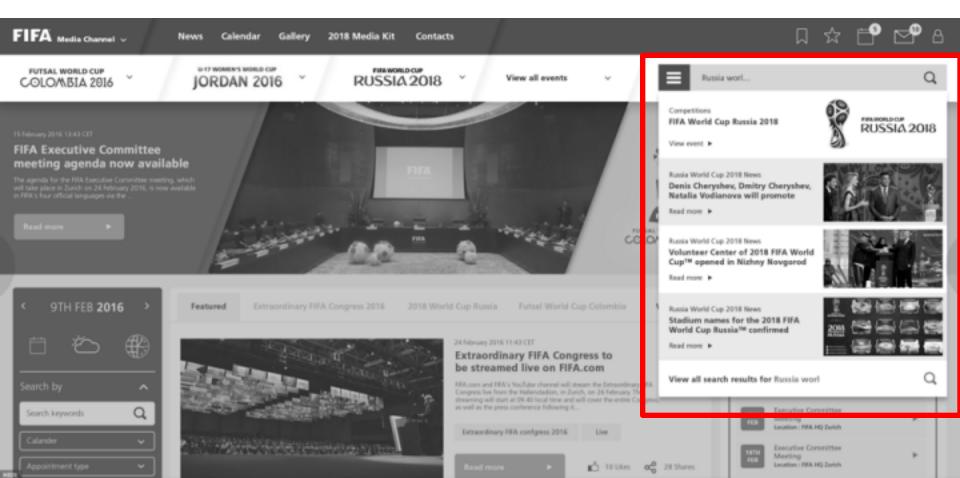
FIFA Search feature



4. The search feature is currently very limited, the user types into the search box and clicks through to a search results page before being presented with an idea of what the site has to offer in relation to a search term.

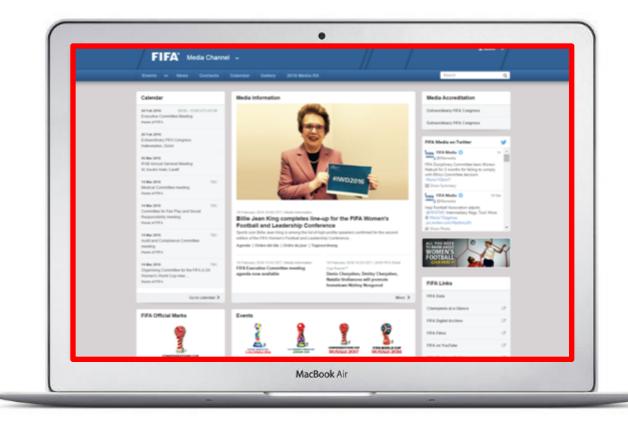
> CDS recommends introducing Search by category, and a predictive search feature dropdown to dramatically improve the usability of this search feature.

FIFA Search feature



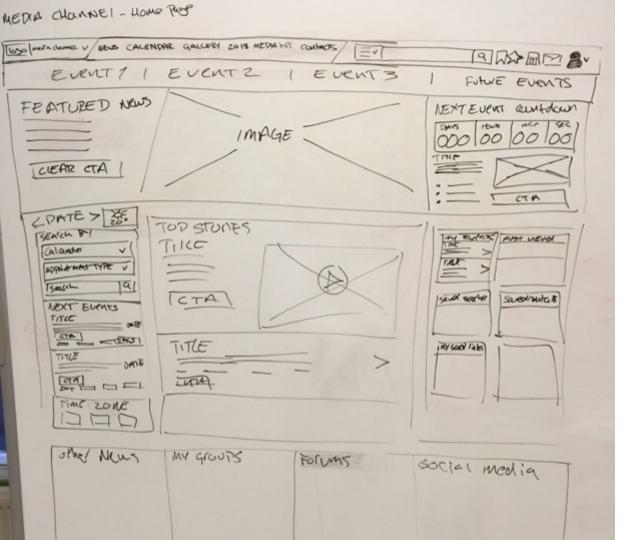
FIFA content UX review

FIFA content UX review



- 5. No clear hierarchy of content
- 6. All blocks look the same
- 7. Does not look or feel engaging
- 8. Call to actions are weak with poor contrast colour

Structure before design



Branding and design

FIFA BRAND IMMERSION





CONSISTENCY IS KEY

The key is to keep the brand consistent, your brand affects many areas across your business such as printed and digital media and it is important to keep these things in line with your brand values and vision.





WHO ARE FIFA?

FIFA, which stands for the Fédération Internationale de Football Association was founded in 1904. Their brand is well known globally and the organisation holds many tournaments such as the World Cup, the Confederates and many other Men, Women and Youths competitions.



KEY BRAND ASSETS

After the opening statements of the brand guidelines it goes on to present what the core brand assets are which is good practice to ensure a consistent brand experience across multiple forms of media.









BY UP TO 80%

COLOR INCREASES BRAND RECOGNITION

COLOUR PALLETE

Current colour palette



CDS Suggests use of secondary palette

TYPOGRAPHY

Frutiger

Frutiger LT Com 45 Light ABCDEFGHUKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuwxyz 1234567890

Frutiger LT Com 55 Roman ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890

Frutiger LT Com 65 Bold ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890

Frutiger LT Com 75 Black ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890

Frutiger LT Com 95 Ultra Black ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890 Frutiger LT Com 46 Light Italic ABCDEFGHI/KLMNOPQRSTUV/XYZ abcdefghijklmnopgrstuv/xyz 1234567890

Frutiger LT Com 56 Italic ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890

Frutiger LT Com 66 Bold Italic ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890

Frutiger LT Com 76 Black Italic ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890

DIAGONAL LAYERS

The diagonal layers are the final key to the core brand elements, they create a sense of depth to the overall brand materials.

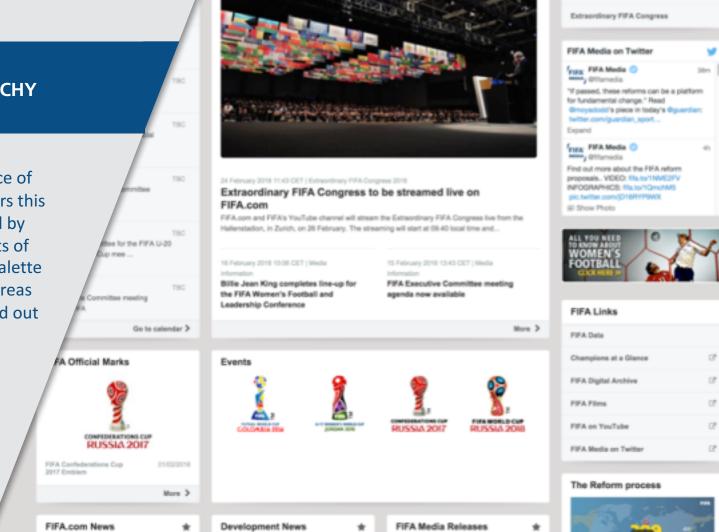
CURRENT WEBSITE (brand application)

The current website incorporates the brand colours that have been seen so far in the guidelines and also the diagonal layers can be seen within the navigation.



VISUAL HIERACHY

With FIFA's choice of secondary colours this can be improved by using subtle hints of the secondary palette to help certain areas of the page stand out against overs.



Extraordinary FIFA Congress

Q

CURRENT EXTRANET (call to actions / colour palette)

Call to actions buttons such as the subscribe button used here are using the same colour as the main dark blue in the navigation.

This makes it hard to separate elements of the site which are indented to carry the brand and what is there to shout out to the user. Colour can also be used to draw the users eye to certain points of the page and to create order o hierarchy in typography.

Billie Jean King completes lineup for the FIFA Women's Football and Leadership Conference 16 February 2016 10:06 CET

is among the list of high-profile speakers edition of the FIFA Women's Football and

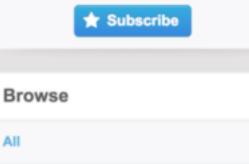
día | Ordre du jour | Tagesordnung



Denis Cheryshev, Dmitry Chanychov Natalia Vadianova

Your subscription

Search



Extraordinary FIFA Congress 2016

Media Information

All

2018 FIFA World Cup Russia™

CURRENT EXTRANET (calendar / colour palette)

When viewing the calander page the content can become lost and again there is not much hierarchy in terms of the typography and the colours used. In order to help the user quickly find the content they are looking for the secondary colour palette can be put to use to pull out different event types for example.

| Gallery | 2018 Media Kit | | Search | _ |
|---------------------------------------|---|------------------------------|---|---------------|
| | | | | |
| alendar | Export to MEP 🔤 Exp | ort to PDF 🐵 Export to Excel | Your subscription | |
| Day Week M | onth Custom range | | You are subscribed to 1 calendar - sh | ow i |
| Month: Year: | | Appointment type | 🛨 Unsubscri | be |
| February \$ 2016 | ¢ 0 | All \$ | | |
| | | | Select calendars | |
| Calendar items 1 to 2 of 2 | | Results per page 10 | 2 Select all | |
| Date / Time | Title | Location | FIFA Club World Cup Japan 201 | 5 |
| | | + Add to Outlook | vi | ew fi |
| 24/02/2016 09:00 - 13:00 UTC+01:00 | Executive Committee Meeting Committee Meeting | Home of FIFA | FIFA U-17 World Cup Chile 2018 | i ew fi |
| | | + Add to Outlook | | |
| 26/02/2016 | Extraordinary FIFA Congress | Hallenstadion, Zürich | 2022 FIFA World Cup Qatar™ | |
| | Congress | | FIFA Women's World Cup Cana 2015 ¹⁹ | da |
| | <pre>0 C Page 1 of 1 > >></pre> | | | ew fi |
| | | | 🛃 2018 FIFA World Cup Russis™ | |
| | | | VI | ew fi |
| | ensure that the information presented in the o their plans so times and/or locations are subject | | FIFA Club World Cup Morocco : Vi | 2014 ow fi |
| | | | PIFA U-20 World Cup New Zeala | nd 2 |

🕹 James 🗸 🗸

SOCIAL NETWORKS AND BLOGS NOW ACCOUNT FOR NEARLY

25% OF THE TOTAL TIME AMERICANS SPEND ONLINE

SOCIAL MEDIA

FIFA's presence on Twitter and other social media is strong, this all adds value to their brand personality and tone of voice as existing and potential customers can see that they care and is a way of building trust.

This social aspect of a brand is something which could be incorporated into an intranet a lot more and would really bring a friendly and approachable tone to the site.



CDS RECOMMENDATIONS

DESIGN RECOMMENDATIONS IN SUMMARY

1. Secondary Events Navigation

Upcoming events pulled out into top header with dropdowns for easy access into deeper links related to primary areas of content

2. Static news banner

with use of diagonal layers to carry through FIFA brand elements. Introduction of green CTA's ensuring primary CTA's stand out at a glance

3. Quick calendar search

Designed to guide users directly to very specific areas held within the calendar.

4. Next events

Relating to the date at the top of the panel. Pulled out to allow quick and direct access

5. Notifications

Alerting users and identifies next tasks, eg. Newly added events, articles relating to identified areas of interest etc.

6. Next event countdown

Featuring related supporting content, imagery and direct links

7. Personalized quick link blocks saved searches subscribed events -News -

8. New colour palette Helping users to quickly familiarize and identify different content blocks at a glance

DESIGN RECOMMENDATIONS IN SUMMARY

9. Events Mega Menus

Overview of content relating to each category at a glance, providing deep links into very specific areas of content

10. Promotional block

Supporting featured news, event branding, promotions ect.

11. Events

All events be viewed within the dropdown at any time and the user can quickly switch between the year of the event they are looking in.

12. Search by category

This features provides the user with a feel of the type of content they can search, and also allows the user to search within specific categories. That significantly reduces end users user journey.

13. Predictive Search

As end users start typing a dropdown below presents the users with content related to what they are searching for, weighted algorithms will the content to be presented in accordance to a predetermined weighting

14. Concertina secondary navigation column

Documents, links and resources can be added here, with a concertina approach allowing users to opened and close content easing assimilation

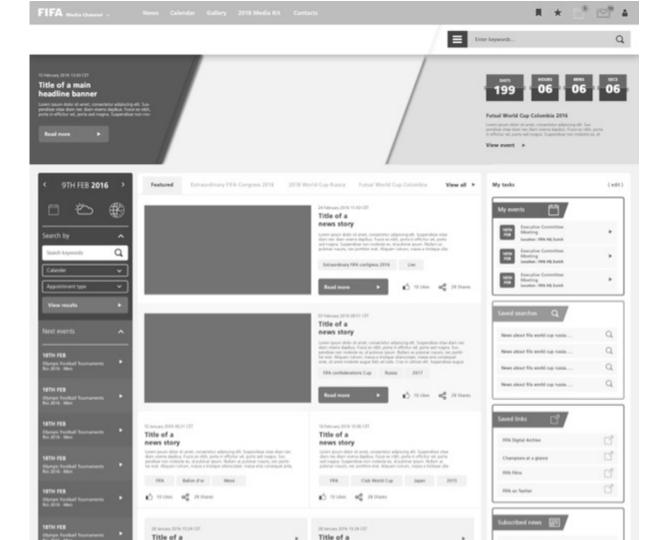
15. Calendar, weather and time zone toggle

User can flick between date picker to look at future and past events, check the weather or change the current time zone they are viewing in.

16. Day, Week, Month and List View tabs

Allowing users to choose who they want to engage with the calendar, be that as an over view of upcoming events, to reviewing additional content within the list view.





Mood boards

MOOD BOARDING

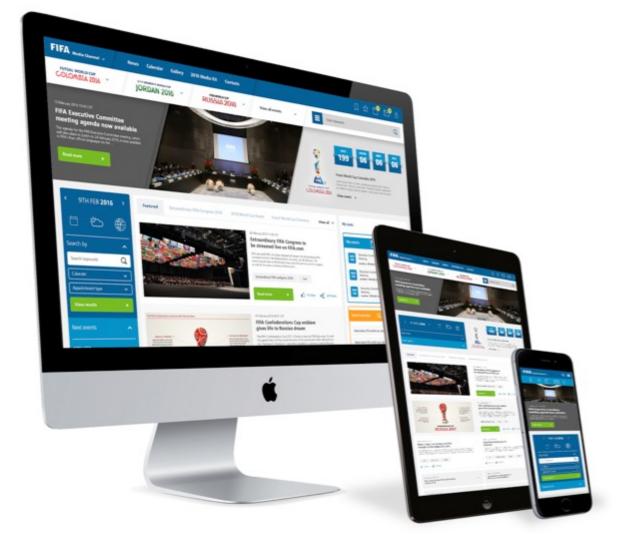
The mood boards bring together several design ideas which are not attached to any specific product, which we present and discuss to understand our client's preferences.

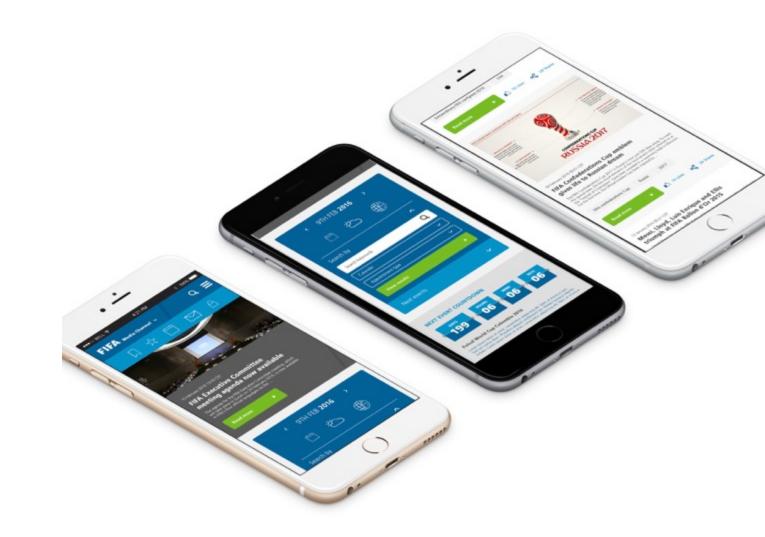
A mood board helps:

- Translate design concepts better than words
- Cut down on time spent revising
- Establish the theme of the product
- Stimulate discussion of design themes



Design concepts





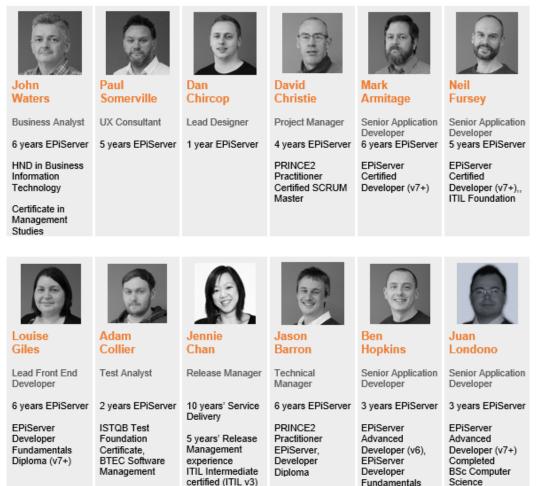
Development & New Technology

New Developments

- Account Management
- o EPiServer focus
- Allocated development team



UX, Design & Development Team



Fundamentals Diploma (v7+)

EPiServer Roadmap

Product roadmap | Seasonal releases

29

| | Spring '15 | Fall '15 | Spring '16 | Fall '16 | | | |
|--|---|--|--|---|--|--|--|
| Powerful | Cloud bundles Digital Experience Hub Catalog enhancements | Discounts and promotions Instant templates Improved forms Commerce performance | Content optimization Behavioral content Social functions | Self-care portal Omnichannel Order mgmt Customer service tools | | | |
| Agile | Improved in-page editing Multi-publish & preview 8 new DXH connectors Single sign on | Collaborative workflows Reference architecture Content staging I Automated provisioning | PaaS advances Content staging II Mobile connectivity Find scalability | Marketing campaigns Commerce blueprints IT security certification | | | |
| Insightful | PowerSlice Content compare Find Virtual Appliance | Commerce campaigns Find enhancements | Profile store Experience builder Improved reporting | Campaign ROI Profile en richment | | | |
| Sustain | Commerce for Ektron Find for Ektron | Ektron 9.1 SP2 - Updates & bug fixes - Migration resources | Ektron 9.1 SP3 - Updates & bug fixes | Ektron 9.2 - Windows 10 | | | |
| Ascend '15 * Summer '15 and Winter '16 releases will be documented on websites only The Digital Transformation Conference Transformation | | | | | | | |

EPiServer Roadmap

Business Features
 Technical Features
 Digital Experience Cloud (DXC)
 Ektron support

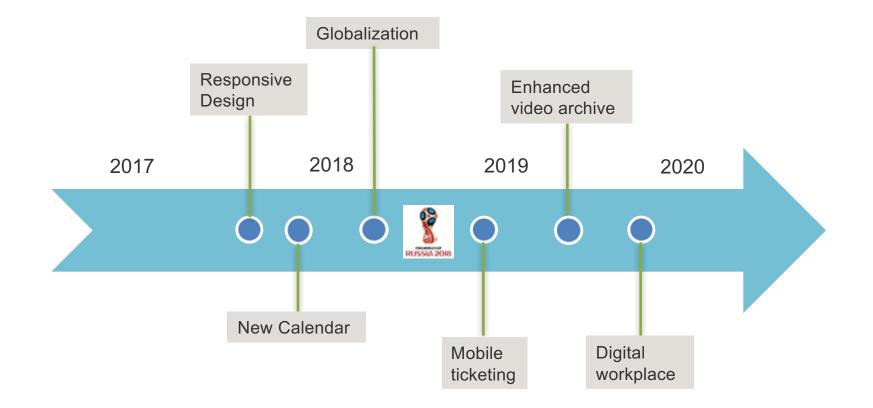
EPiServer Roadmap

- Business Features
 - New X-Forms
 - Social
 - Profile enrichment
- Technical Features
 - Nuget upgrade method
 - Content staging
- Digital Experience Cloud (DXC)
- Ektron support

New Developments



Roadmap (v01)





Why CDS?

- Proven service management
- SLA aligned to business requirements
- Proven transition successes
- o Rackspace partnership
- EPiServer experts
- Dynamic + Reliable



Thank you for listening

| Ø | S | | <u>S</u> | S | |
|-------------------------------------|---|---|---------------------------|----------------------|---------------------|
| Clare | Jason | John | James | Paul | Dan |
| Gledhill | Barron | Brownlie | Davis | Somerville | Chircop |
| Head of Production | Technical Manager | Head of Service Delivery | Bid Manager | UX Consultant | Lead Designer |
| 10 years delivering EPiServer | 6 years EPiServer | 5 years EPiServer | 7 years EPiServer | 5 years EPiServer | 1 year EPiServer |
| projects | PRINCE2 Practitioner, EPiServer Developer Diploma | ITIL Intermediate, ITIL Practitioner, BCS Specialist, MCP, MCTS | BCS Agile Practitioner | | |

Thank you for listening



Title of the slide

• Bullet point

• Bullet point

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